



IBBRIDGE

International Business Bridge



# ABOUT US

## MISSION

Managing and securing international trading transactions by using innovative approaches and intelligent solutions to add sustainable value to all stakeholders. IBBRIDGE focuses on being a leader Turkish exporter company in many sectors with a talented and experienced team through strict guidelines of honesty and integrity.

## VISION

Being a successful partner and capable of providing total integrated services in international business to reach global markets and connect all borders worldwide.

## TEAM

IBBRIDGE Team consists of a multinational team who are experts in export consultancy. With our diverse and dynamic team, we are your eyes in Turkey; we'll enlighten your way in order to give you the right ideas about your market. Our professional team will be with you through your entire import journey by providing the service you need for the absolute customer satisfaction. We listen to you carefully, understand your needs and guide you with our experience in our focused sectors.



# SERVICES



## IMPORT CONSULTANCY

Having a large portfolio of products from decent suppliers, IBBRIDGE, has been giving professional consultancy in supplier selection, contract negotiation, price, shipping terms, customs clearance, warehousing, preparation and issuance of all necessary documents under Turkish and foreign trade regulations.



## EXPORT CONSULTANCY

IBBRIDGE will represent your company and your brand in International Markets with our proactive approaches and ability to maintain sustainable relations. Let IBBRIDGE make all the necessary arrangements for you starting from specifying the market, finding the customer to securing the order until reaching to the buyer's warehouse.

# WHY IBBRIDGE FOR IMPORT CONSULTANCY?

## SUPPLY-CHAIN MANAGEMENT & ORGANIZATION

Evaluating and understanding your needs

Introducing qualified manufactures to you

Selecting the most convenient products

Negotiating the price for you

Leading all technical and commercial meetings

Following up the entire production process

Following up the preparation and controlling the lead time

Selecting the most appropriate logistics partner with the best service quality and price

Following up on custom clearance, shipment, and delivery

After sales support

**Always Close**

**Always Reachable**



# WHY IBBRIDGE FOR EXPORT CONSULTANCY?

## YOUR FOREIGN TRADE DEPARTMENT

Outsource export department support

Creating sustainable business models

Market research: potential export markets

Consultancy on B2B sites

Market penetration plans

Searching & finding the customers

Calling & reaching the potential customers

5 different language support

Online meetings

Site visits to potential countries

Fair organizations as exhibitor or visitor

Closing the deals

Export documents preparation and coordination

Payment follow-up

Customs and logistics organization

Customer satisfaction and re-order follow-up

Explicit weekly reporting

**Always  
Close**

**Always  
Reachable**





# SECTORS



We are working as one family with more than 20 years of experience in international trading.

We always focus on customer satisfaction and adding value to our international customers and Turkish suppliers.

# SECTORS



CONSTRUCTION MATERIALS



ELECTRICAL & ELECTRONICS



ROBOTICS & AUTOMATION



STEEL & METAL



TURKISH AUTOMOTIVE



TURKISH TEXTILE



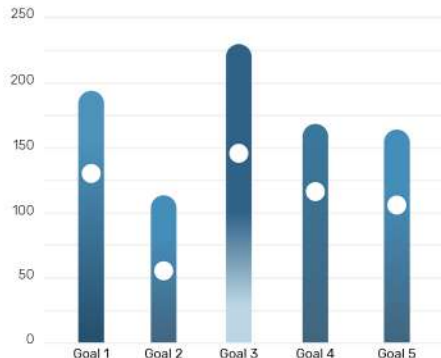
TURKISH MACHINERY



CHEMICALS



# CUSTOMIZED REPORTS



*Do you need products from Turkey?*

*Do you need a trustable and a professional company who will guide you to increase your business & profit?*

*Do you know the potential markets worldwide?*

*Do you want to enlarge your business with long-term partnerships?*

**With years of experience of our expert team, we'll be pleased to be your partner during your journey and guide you in the way of sustainability and success.**



# CONTACT US



If you may need any support during your import and export journey,  
"International Business Bridge" Team is here for you.



**Call Us**

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